

## Message Text

UNCLASSIFIED

PAGE 01 KUWAIT 00588 301631Z  
ACTION NEA-10

INFO OCT-01 EB-08 ISO-00 ( ISO ) W  
-----096876 310536Z /14

R 301400Z JAN 78  
FM AMEMBASSY KUWAIT  
TO AMEMBASSY ATHENS  
USDOC WASHDC  
INFO SECSTATE WASHDC 62

UNCLAS KUWAIT 0588

ATHENS FOR RTDO

COMMERCE FOR ITA/BED/CAGNE

STATE FOR NEA/ARP

E.O. 11652: N/A  
TAGS: BTIO, KU  
SUBJECT: TRADE OPPORTUNITY: TENDER FOR DANCING WATERS FOUNTAIN

1. THE MINISTRY OF PUBLIC WORKS (MPW) INTENDS TO INVITE  
INTERNATIONAL FIRMS TO PARTICIPATE IN THE TENDER FOR THE  
DESIGN, EXECUTION AND MAINTENANCE OF A THREE-BASIN FOUNTAIN  
SYSTEM INCLUDING VARIABLE JET FOUNTAINS, COMPUTERIZED  
CIRCUITRY, LIGHTS AND MUSIC.

2. INTERESTED AMERICAN FIRMS DESIRING TO QUALIFY FOR THIS  
TENDER SHOULD IMMEDIATELY PURCHASE THE PRE-QUALIFICATION  
FORMS FROM THE CENTRAL TENDERS COMMITTEE, P.O. BOX 1070,  
KUWAIT, KUWAIT. COST 5 KD (1 KD EQUALS \$3.60). FIRM  
MUST DEMONSTRATE ITS EXPERIENCE AS WELL AS TECHNICAL  
AND ADMINISTRATIVE AND FINANCIAL QUALIFICATIONS FOR THE  
DESIGN, EXECUTION AND MAINTENANCE OF  
THE PROJECT AND PROVE THAT THEY HAVE CARRIED OUT  
SIMILAR WORKS IN THE U.S. AND ABROAD.  
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3. MPW ENVISIONS THE FOUNTAIN AS CONSISTING OF THE  
THREE-STAGE BASIN INCORPORATING 22 INDEPENDENT, COMPUTER  
CONTROLLER, JET FOUNTAINS; FOUNTAIN  
LIGHT DISPLAY AND MUSIC SHOULD BE PROGRAMMABLE.  
THE CONTROL ROOM SHOULD INCLUDE CONSOLE, TAPE MACHINES,  
LIGHT CONTROLS AND SOUND REPRODUCTION SYSTEMS. THE

SYSTEM SHOULD ALLOW MANUAL, SEMI-AUTOMATIC AND FULLY-AUTOMATIC OPERATIONS. PROGRAMABLE MAGNETIC TAPE SHOULD BE SUPPLIED TOGETHER WITH THE PLANT.

4. FIRMS WISHING TO PRE-QUALIFY MUST HAVE A KUWAITI PARTNER OR AGENT REGISTERED WITH BOTH THE MINISTRY OF COMMERCE AND INDUSTRY AND THE KUWAIT CHAMBER OF COMMERCE AND INDUSTRY.

5. EMBASSY HAS BEEN APPROACHED BY ABDULLAH M. AL SAAD, P.O. BOX 198, TELEX: 2244 GHANNAM, CABLE: AL-SAAD, TELEPHONE 432752, WHO HAS OFFERED HIS SERVICES AS AGENT TO INTERESTED AMERICAN FIRMS. EMBASSY CONVEYS THIS OFFER BUT AS OF YET CAN MAKE NO RECOMMENDATION CONCERNING THE FIRM.

6. ACTION REQUESTED: DEADLINE FOR PRE-QUALIFICATION IS MARCH 4, 1978. WE REQUEST THAT THIS TRADE OPPORTUNITY BE CIRCULATED TO AMERICAN FIRMS AS SOON AS POSSIBLE.  
MAESTRONE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 30 jan 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Number:** 1978KUWAIT00588  
**Document Source:** CORE  
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**Executive Order:** N/A  
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**Expiration:**  
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**Original Classification:** UNCLASSIFIED  
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**SAS ID:** 3799855  
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**Status:** NATIVE  
**Subject:** TRADE OPPORTUNITY: TENDER FOR DANCING WATERS FOUNTAIN  
**TAGS:** BTIO, KU  
**To:** ATHENS COM  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
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